



## Its Officially Fall!

Hi friends,

It's hard to believe the summer is nearing the end. This year seems like it has flown by.

We've been trying to make the most of this weird COVID summer and have taken a few staycations to Cooper Landing recently, which has been the best change of scenery and reset from the day in and day out routine we've been on. We also finished some much need house projects (yay!) and now I am able to enjoy my new DECK and new landscaped YARD! The time playing outside at home (is AMAZING) and we are so thankful parks,

pools, and gymnastics are open again because these three kiddos of ours has SO MUCH ENERGY!

The Anchorage market has been a wild ride these past few months. I was reviewing stats this week that showed how this summer has been and still is a SELLER'S market, with an average of one month's worth of inventory in many popular neighborhoods. It's a great time to sell and we need the houses, so if you're considering it, definitely let me know! Average sales prices have gone up significantly this year. BUT that being said, mortgage interest rates are INSANELY low, which is so good for buyers. I'd be happy recommend local lenders so you can check it out. These low rates increase a buyer's purchasing power while their monthly payment stays the same. So, even though prices have increased, it is actually more affordable to purchase a home now than it was a year ago. Also REFI! If you have not looked into the low rates, now it the time. You have the potential to drop your rate a whole point and that equals some serious savings in the long run.

The summer/fall theme continues; buyer demand + low inventory = multiple offers over list price + places going under contract within days. However, all of my buyers who have seriously been shopping recently have been able to find and buy homes they love!



## Fall Harvest Time

Fam bam harvest time and Hello SCHOOL!

We are welcoming a new season in our lives - my biggest is a school ager. Its been so fun navigating this transition. And we have tried to soak up the last bit of the midnight sun before she is off to start her new adventure.



Harvest time = Alaska Blues + Cherries + Apples.

Hope you and your families are doing well!

-Ambrosia Romig

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